



# Equi-Analytical

Laboratory Services

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www.equi-analytical.com

## Sample Submission Form v.5.2

A Dairy One enterprise dedicated to serving the equine community.

An analysis is only as good as the sample submitted. For sampling instructions, policies, and more information, visit our website at [www.equi-analytical.com](http://www.equi-analytical.com).

All prices (USD) are per sample. Prices and services are subject to change without notice. See reverse for complete package description.

Name/Company: \_\_\_\_\_ Account No.: \_\_\_\_\_

Street: \_\_\_\_\_ County (NY only): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

2nd email: \_\_\_\_\_ **Results sent by email.** I'd also like to receive copies by mail

### Shipping Labels

- UPS Label - Ground \*\* \$17.00
- UPS Label - 2-Day (Air) \*\* \$39.00
- UPS Label - Next Day (Air) \*\* \$71.00

\*\* UPS Rates are based on average flat rate weights of 3.0lbs/sample. If samples arrive greater than 3 lbs. and incur additional UPS charges, these charges will be added to the customer account.

 <b>Purchase kits /shipping labels</b>	 <b>New Account Application</b>
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For new customers contact accounting department at **accounting@dairyone.com** to set up an account number

Note: Each International sample is charged a \$9.00 for International handling fee.

Report my results in the following units (check one):  English (Mcal/lb.)  Metric (Mcal/kg)

Sample Type:		
Description and Date sampled:	Date received:	KC:
	<b>LAB USE ONLY</b>	

### Analysis Packages (complete package descriptions on reverse side)

#### Hay and Pasture Only

**(600) Fast Track \$24:** DM, DE, CP, ADF, aNDF, ESC, WSC, starch, NFC, Ca, P

**(601) Equi-Tech \$38:** DM, DE, CP, est. lysine, ADF, aNDF, ESC, WSC, starch, NFC, fat, ash, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo

#### Hay, Pasture, and Grains

**(603) Trainer \$89:** DM, DE, CP, est. lysine, ADF, aNDF, ESC, WSC, starch, NFC, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo.

**(604) Equine Complete \$139:** DM, DE, CP, est. lysine, ADF, aNDF, lignin, ESC, WSC, starch, NFC, fat (EE), ash, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, Co, S, Cl

**(644) Carb Pack \$55:** DM, ESC, WSC, starch

**(616) Custom Package \$9:** check here to design your own package. Use reverse side to complete your request.

#### Commonly requested additional services

**(59) Sulfur (S) \$11**

**(66) Chloride (Cl) \$16**

**(105) Selenium (Se) \$65 (Domestic only)**

**(161) Nitrates \$18**

## Services

(visit our web site [www.equi-analytical.com](http://www.equi-analytical.com) for more information)

### NIR Services

**(600) Fast Track \$24:** includes moisture, dry matter, digestible energy, crude protein, acid detergent fiber, neutral detergent fiber, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), calcium and phosphorus.

**(601) Equi-Tech \$38:** includes moisture, dry matter, digestible energy, crude protein, estimated lysine, acid detergent fiber, neutral detergent fiber, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), fat, ash. **Minerals analyzed using wet chemistry** calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum.

### Wet Chemistry Services

**(603) Trainer \$89:** includes moisture, dry matter, digestible energy, crude protein, estimated lysine, acid detergent fiber, neutral detergent fiber, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum.

**(604) Equine Complete \$139:** includes moisture, dry matter, digestible energy, crude protein, est. lysine, acid detergent fiber, neutral detergent fiber, lignin, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), fat (EE), ash, calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum, cobalt, sulfur, chloride.

**(644) Carb Pack \$55:** includes moisture, dry matter, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch.

Check the boxes for the desired services

- (616) Custom Base Fee \$9.00
- (21) Crude Protein (CP) \$12.00
- (22) Acid Detergent Fiber (ADF) \$12.00
- (23) Neutral Detergent Fiber (aNDF) \$12.00
- (28) Lignin \$17.00
- (27) Fat - Acid Hydrolysis (AH), liquids \$33.00
- (26) Ash \$11.00
- (34) Starch \$20.00
- (37) Fat - Base Hydrolysis (BH) \$33.00, milk based products
- (126) Fat - Ether Extract (EE) \$17.00, plant tissue
- (127) Fat - Acid Hydrolysis (AH) \$33.00, animal tissue
- (129) Crude Fiber \$17.00
- (154) Ethanol Soluble Carbohydrates (ESC) \$20.00
- (254) Water Soluble Carbohydrates (WSC) \$18.00
- (161) Nitrates \$18.00

\$12.00 for 1 mineral  
\$16.00 for 2 minerals  
\$21.00 for 3 or more minerals

- (41) Calcium (Ca)
- (42) Phosphorus (P)
- (43) Magnesium (Mg)
- (44) Potassium (K)
- (45) Sodium (Na)
- (46) Iron (Fe)
- (47) Zinc (Zn)
- (48) Copper (Cu)
- (49) Manganese (Mn)
- (50) Molybdenum (Mo)

#### Mineral Analyses

##### Other Minerals

- (59) Sulfur (S) \$11.00
- (66) Chloride (Cl) \$16.00
- (203) Cobalt (Co) \$11.00
- (105) Selenium (Se) \$65.00 (Domestic Only)
- (115) Iodine (I) \$70.00 (Domestic Only)
- (231) Boron (B) \$11.00
- (232) Chromium (Cr) \$11.00 \*excludes Chromium Oxide
- (233) Strontium (Sr) \$11.00

##### Microbiology Packages

- (611) Mold & Yeast Counts \$40.00 (Domestic Only)

#### Mycotoxin Testing (Domestic Only)

- (443) Mycotoxin Panel \$135** - Aflatoxin B1, B2, G1, G2, Vomitoxin, Zearalenone, T2, 3-acetyl DON, 15-acetyl DON
- (447) Ochratoxin A \$99**
- (448) Fumonisin B1, B2, B3 \$99**
- (449) Full panel \$299** - Packages 443, 447, 448

## Sampling Procedures

Your analytical results are only as good as the sample submitted for analysis. Collecting a representative sample is the first step of the analytical process. Following recommended sampling procedures will help insure that our results truly reflect the nutrient composition of your sample. Please reference our website for sampling instructions.

### Policies

1. An analysis is only as good as the sample submitted. Every effort should be made to ensure that a good representative sample is taken. Upon arrival at the lab, half of the sample will be used for analysis and half will be saved as a back-up.
2. Proper payment must accompany all samples at the time of submittal. Failure to provide payment will result in your analyses being held until proper payment is received.
3. All results pass through an "edit system". The edit system contains expected ranges for most feed types. If any component of an analysis falls outside of the typical range, the results are flagged, evaluated and subject to retesting.
4. If you are unsure of any result that you receive, you may call the lab at 607-375-9962 and request that the component in question be reanalyzed to confirm the original result. Retest requests made within 7 days of the "Date Printed" on the report will be performed free of charge.\*
5. All pricing is USD per sample. Prices and services subject to change without notification.
6. Any samples exceeding recommended sample sizes may be assessed the handling fee at our discretion and without notice. This also applies to other atypical samples. Visit our website for more information on sampling or call prior to submitting your samples.
7. By providing your email you are authorizing Dairy One, Equi-Analytical, and its email Provider, Constant Contact, to send you future electronic communications including analytical results, newsletters, and service announcements. You may unsubscribe at any time by clicking the SAFE UNSUBSCRIBE link located at the bottom of all Constant Contact email communications.
8. There will be a \$6.00 charge for insufficient paperwork.
9. Grind all sample request will be subject to a minimum \$21.00 per sample charge.
10. Sample submitted without a specific package request or an inappropriate request will automatically be reassigned an appropriate service or package by our staff without notice and charged accordingly.

\*Please note sample retention times: Wet samples are retained for one week, dry ground samples retained for four weeks.