



# Equi-Analytical

Laboratory Services

730 Warren Road • Ithaca, NY 14850

P: 877-819-4110 • service@equi-analytical.com

www.equi-analytical.com

**A Dairy One enterprise dedicated to serving the equine community.**

An analysis is only as good as the sample submitted. For sampling instructions, policies, and more information, visit our website at [www.equi-analytical.com](http://www.equi-analytical.com).

All prices (USD) are per sample. Prices and services are subject to change without notice. See reverse for complete package description.

Name/Company: \_\_\_\_\_ Account No.: \_\_\_\_\_

Street: \_\_\_\_\_ County (NY only): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax (area code): \_\_\_\_\_

2nd email: \_\_\_\_\_ **Results sent by email.** I'd also like to receive copies by:  mail  fax

### Shipping and Labels (Domestic Only)

- I use my own carrier       UPS Label - Ground \$6.50       UPS Label - 2-Day (Air) \$18.50       UPS Label - Next Day (Air) \$25.50
- Equi-Analytical single sample mailer \$2.00

Send me these labels:  UPS Ground     UPS 2-Day (Air)     UPS Next Day (Air)      Send via:  mail     email

Send me:  Equi-Analytical single sample mailer \_\_\_\_\_

### Payment

Bill my account    Please be sure your account no. is listed at the top of this form.

Check enclosed    Check No.: \_\_\_\_\_

Bill my credit card:     Visa                   Mastercard                   American Express

Name on credit card: \_\_\_\_\_ Card No.: \_\_\_\_\_

Signature: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

**Each International sample is charged a \$7.00 International handling fee.**

Report my results in the following units (check one):  English (Mcal/lb.)       Metric (Mcal/kg)

Sample Type:	<b>LAB USE ONLY</b>	
Description and Date sampled:		

### Analysis Packages (complete package descriptions on reverse side)

#### Hay and Pasture

- (600) Fast Track \$18:** DM, DE, CP, ADF, aNDF, ESC, WSC, starch, NFC, Ca, P
- (601) Equi-Tech \$28:** DM, DE, CP, est. lysine, ADF, aNDF, lignin, ESC, WSC, starch, NFC, fat, ash, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo

#### Hay, Pasture, and Grains

- (603) Trainer \$65:** DM, DE, CP, est. lysine, ADF, aNDF, ESC, WSC, starch, NFC, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo.
- (604) Equine Complete \$97:** DM, DE, CP, est. lysine, ADF, aNDF, lignin, ESC, WSC, starch, NFC, fat, ash, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, Co, S, Cl
- (644) Carb Pack \$37:** ESC, WSC, starch
- (616) Custom Package \$8:** check here to design your own package. Use reverse side to complete your request

#### Molds and Mycotoxins

- (611) Mold and Yeast Counts \$26**
- (443) Mycotoxin Panel \$99 (Domestic Only):** Aflatoxin B1, B2, G1, G2; Vomitoxin; Zearalenone; T2; 3-Acetyl Don; 15-Acetyl Don

## Services

(visit our web site [www.equi-analytical.com](http://www.equi-analytical.com) for more information)

NIR Services	Wet Chemistry Services
<p><b>(600) Fast Track \$18:</b> includes moisture, dry matter, digestible energy, crude protein, acid detergent fiber, neutral detergent fiber, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), calcium and phosphorus</p> <p><b>(601) Equi-Tech \$28:</b> includes moisture, dry matter, digestible energy, crude protein, estimated lysine, acid detergent fiber, neutral detergent fiber, lignin ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), fat, ash. <b>Minerals analyzed using wet chemistry</b> calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum.</p>	<p><b>(603) Trainer \$65:</b> includes moisture, dry matter, digestible energy, crude protein, estimated lysine, acid detergent fiber, neutral detergent fiber, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum.</p> <p><b>(604) Equine Complete \$97:</b> includes moisture, dry matter, digestible energy, crude protein, est. lysine, acid detergent fiber, neutral detergent fiber, lignin, ethanol soluble carbohydrates (ESC), water soluble carbohydrates (WSC), starch, non-fiber carbohydrates (NFC), fat, ash, calcium, phosphorus, magnesium, potassium, sodium, iron, zinc, copper, manganese, molybdenum, cobalt, sulfur, chloride.</p>
Check the boxes for the desired services	
<ul style="list-style-type: none"> <li><input type="checkbox"/> (616) Custom Base Fee \$8.00</li> <li><input type="checkbox"/> (21) Crude Protein (CP) \$7.00</li> <li><input type="checkbox"/> (22) Acid Detergent Fiber (ADF) \$7.00</li> <li><input type="checkbox"/> (23) Neutral Detergent Fiber (aNDF) \$7.00</li> <li><input type="checkbox"/> (28) Lignin \$11.00</li> <li><input type="checkbox"/> (25) Fat - Ether Extract (EE) \$11.00</li> <li><input type="checkbox"/> (27) Fat - Acid Hydrolysis (AH) \$15.00</li> <li><input type="checkbox"/> (37) Fat - Base Hydrolysis (BH) \$16.00</li> <li><input type="checkbox"/> (26) Ash \$6.00</li> <li><input type="checkbox"/> (129) Crude Fiber \$10.00</li> <li><input type="checkbox"/> (34) Starch \$13.00</li> <li><input type="checkbox"/> (154) Ethanol Soluble Carbohydrates - ESC \$11.00</li> <li><input type="checkbox"/> (254) Water Soluble Carbohydrates - WSC \$10.00</li> <li><input type="checkbox"/> (161) Nitrates \$11.00</li> </ul>	<p style="text-align: center;"><b>Mineral Analyses</b></p> <p>\$8.00 for 1 mineral \$11.00 for 2 minerals \$16.00 for 3 or more minerals</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> (41) Calcium (Ca)</li> <li><input type="checkbox"/> (42) Phosphorus (P)</li> <li><input type="checkbox"/> (43) Magnesium (Mg)</li> <li><input type="checkbox"/> (44) Potassium (K)</li> <li><input type="checkbox"/> (45) Sodium (Na)</li> <li><input type="checkbox"/> (46) Iron (Fe)</li> <li><input type="checkbox"/> (47) Zinc (Zn)</li> <li><input type="checkbox"/> (48) Copper (Cu)</li> <li><input type="checkbox"/> (49) Manganese (Mn)</li> <li><input type="checkbox"/> (50) Molybdenum (Mo)</li> </ul> <p style="text-align: center;"><b>Other Minerals</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> (59) Sulfur (S) \$6.00</li> <li><input type="checkbox"/> (66) Chloride (Cl) \$9.00</li> <li><input type="checkbox"/> (203) Cobalt (Co) \$6.00</li> <li><input type="checkbox"/> (105) Selenium (Se) \$50.00 (Domestic Only)</li> <li><input type="checkbox"/> (115) Iodine (I) \$50.00 (Domestic Only)</li> <li><input type="checkbox"/> (230) Aluminum (Al) \$6.00</li> <li><input type="checkbox"/> (231) Boron (B) \$6.00</li> <li><input type="checkbox"/> (232) Chromium (Cr) \$6.00 *excludes Chromium Oxide</li> <li><input type="checkbox"/> (233) Strontium (Sr) \$6.00</li> </ul> <p style="text-align: center;"><b>Microbiology Packages</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> (611) Mold &amp; Yeast Counts \$26.00</li> <li><input type="checkbox"/> (612) Salmonella \$30.00</li> <li><input type="checkbox"/> (613) E. coli \$35.00</li> </ul> <p style="text-align: center;"><b>Mycotoxin Testing (Domestic Only)</b></p> <p><b>(443) Mycotoxin Panel \$99</b> - Aflatoxin B1, B2, G1, G2, Vomitoxin, Zearalenone, T2, 3-acetyl DON, 15-acetyl DON</p> <p><b>(447) Ochratoxin A \$75</b></p> <p><b>(448) Fumonisin B1, B2, B3 \$75</b></p> <p><b>(449) Full panel \$205</b> - Packages 443, 447, 448</p>

## Sampling Procedures

Your analytical results are only as good as the sample submitted for analysis. Collecting a representative sample is the first step of the analytical process. Following recommended sampling procedures will help insure that our results truly reflect the nutrient composition of your sample. Please reference our website for sampling instructions.

### Policies

1. An analysis is only as good as the sample submitted. Every effort should be made to ensure that a good representative sample is taken. Upon arrival at the lab, half of the sample will be used for analysis and half will be saved as a back-up.
2. Proper payment must accompany all samples at the time of submittal. Failure to provide payment will result in your analyses being held until proper payment is received.
3. All results pass through an "edit system". The edit system contains expected ranges for most feed types. If any component of an analysis falls outside of the typical range, the results are flagged, evaluated and subject to retesting.
4. If you are unsure of any result that you receive, you may call the lab at 877-819-4110 and request that the component in question be reanalyzed to confirm the original result. Retest requests made within 7 days of the "Date Printed" on the report will be performed free of charge.
5. All pricing is USD per sample. Prices and services subject to change without notification.
6. Any samples exceeding recommended sample sizes may be assessed the handling fee at our discretion and without notice. This also applies to other atypical samples. Visit our website for more information on sampling or call prior to submitting your samples.
7. By providing your email you are authorizing Dairy One, Equi-Analytical, and its email Provider, Constant Contact, to send you future electronic communications including analytical results, newsletters, and service announcements. You may unsubscribe at any time by clicking the SAFE UNSUBSCRIBE link located at the bottom of all Constant Contact email communications.
8. There will be a \$2.00 charge for insufficient paperwork.
9. Grind all sample request will be subject to a minimum \$8.00 per sample charge.